



PT BALI FASTEST FERRIES/ WATERJET.ID

High-speed passenger boat operator in Indonesia



Investment Options

Fully operational fast-ferry business with active routes, licenses, fleet, and sales.

BUSINESS OVERVIEW

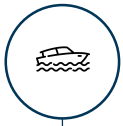
We operate high-speed passenger ferries on one of the most demanded tourist routes in Indonesia:

- Bali (Padang Bai)
- Gili Trawangan
- Gili Air
- Lombok
- Nusa Penida
- Sanur



It is one of the busiest tourist destinations in Southeast Asia with year-round demand.

FLEET & OPERATIONS



Quantity:

2 high-speed passenger boats



Operations:

4 trips per boat per day



Capacity:

100 passengers per boat



Travel time:

60–90 minutes

The boats have been completely modernized, with new equipment, engines, safety systems, and AI-based passenger video monitoring with Face ID (the system automatically counts passengers on board and compares data with sold tickets, eliminating revenue loss and human error).





SIMPLE DAILY REVENUE MODEL

Per boat (100% occupancy):

$$4 \times 100 \times \$25 = \$10,000$$

trips passengers gross revenue / day

Operating costs (Fuel + operating expenses):

≈ **\$2,000**
day



Net profit:

\$8,000
day per boat



A year-round market with smooth seasonality

Bali is a year-round tourist destination: stable temperatures of 25–30°C and a continuous flow of tourists without interruption to operations.

In 2025, Bali ranked first in the Forbes ranking of the most popular tourist destinations.

CONSERVATIVE CALCULATION

We deliberately calculate not 100% boat loading, but 80%,
in order to show a real, stable model.

Per boat (80% occupancy):

$$\mathbf{\$8,000 \times 80\% = \$6,400}$$

net / day

Two boats:

$$\approx \mathbf{\$12,800}$$

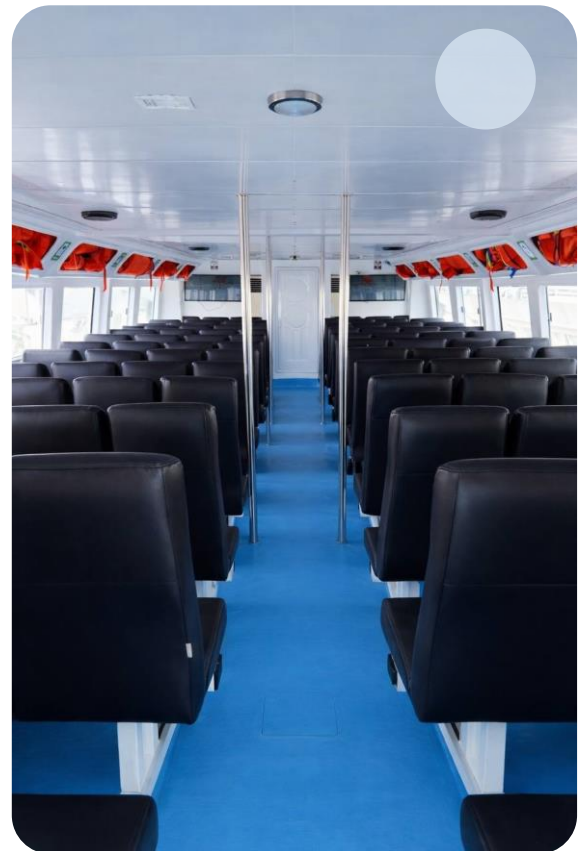
net / day

$$\approx \mathbf{\$384,000}$$

net / month

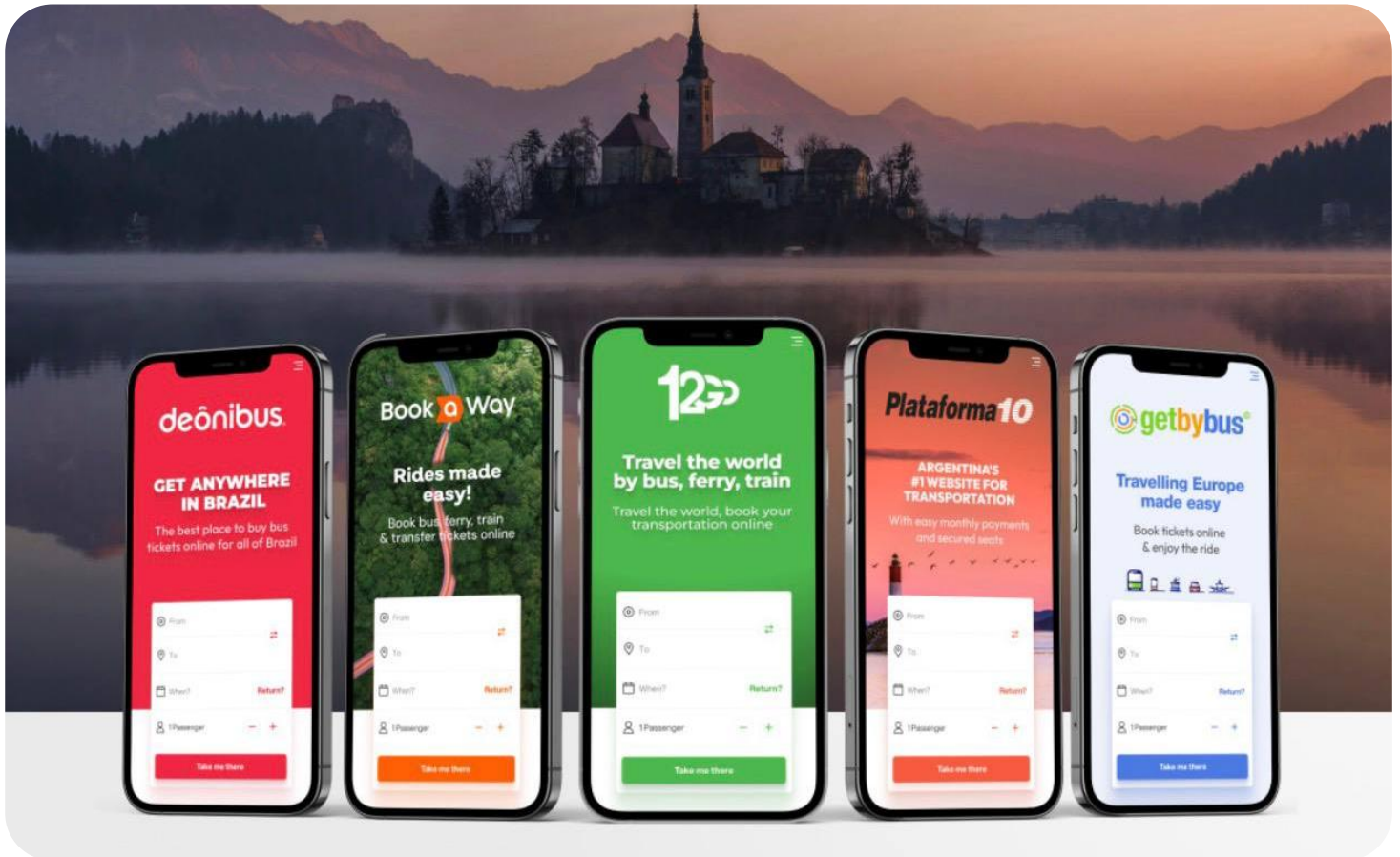
$$\approx \mathbf{\$4.6 \text{ МЛН}}$$

net / year net profit



Does not include additional income from rental of water sports equipment.

TICKET SALES – KEY ADVANTAGE



Strategic partnership with Travelier Group

- Largest ferry ticket distributor in Asia
- Operates in Indonesia, Thailand, and the Philippines
- Controls 80%+ of the online ferry ticket market

Fact

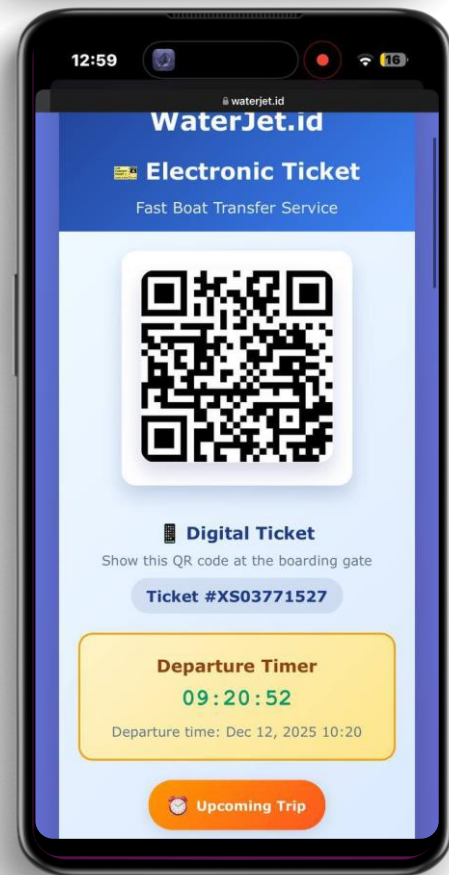
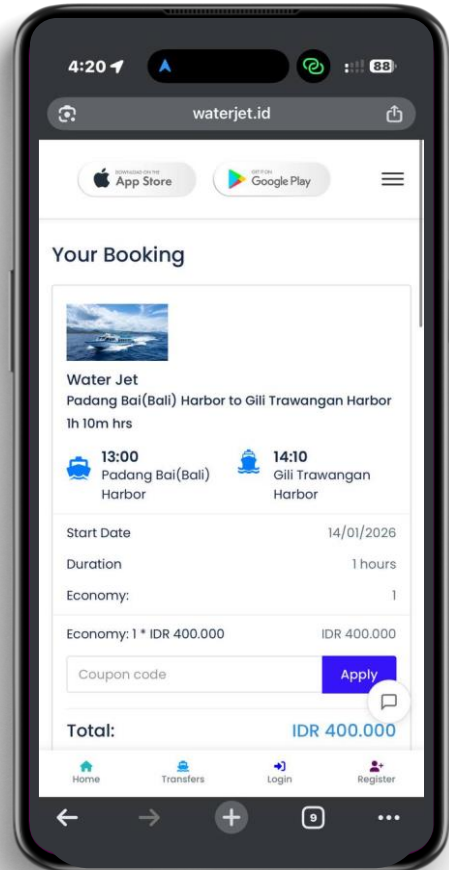
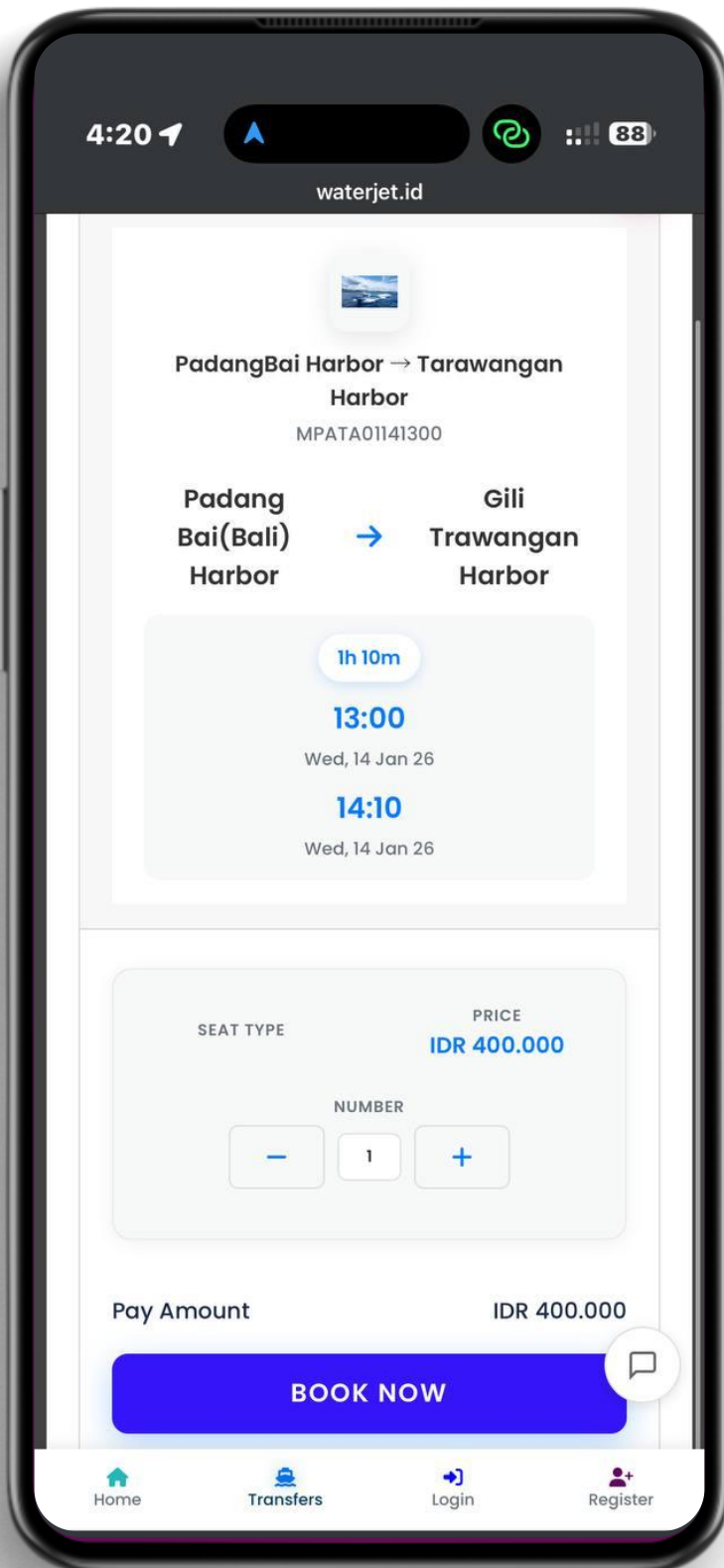
More than 80% of our tickets are sold via:

- [12go.asia](https://www.12go.asia)
- [Bookaway.com](https://www.bookaway.com)
- Other Travelier Group platforms

This ensures constant demand without marketing dependency.

ALL TYPES OF PAYMENT ARE SUPPORTED:

Apple Pay · Google Pay · Visa · Mastercard



DIRECT ONLINE SALES



The company also sells tickets directly:



Official website:

waterjet.id



Mobile apps:

iOS & Android

Full payment coverage:



Apple Pay



Google Pay



Stripe



Visa / Mastercard

Online sales are fully operational and already generating revenue.

CORPORATE STRUCTURE & PAYMENTS



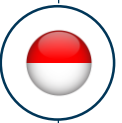
To optimize payments, a two-loop structure is used:



UAE Free Zone Company:

- Receives all online payments
- Apple Pay & Google Pay supported
- UAE bank account

Indonesian banks do not support Apple Pay / Google Pay. UAE entity ensures smooth international payments and higher conversion.



Indonesian Company

- Owns the vessels
- Holds transportation licenses
- Manages operations and crew

Both entities are fully active and integrated.



OFFICES & PHYSICAL PRESENCE

4 operational offices:



Ticket sales, customer service, and upselling on-site.

ADDITIONAL REVENUE STREAMS

Brand-new equipment (2026), available across all locations:

- 2 * high-end E-Foil boards
- Underwater scooters
- Full-face oxygen snorkeling masks
- Water bikes



Rental available:

- Through the website
- Through the mobile app
- Offline at any office

Equipment rental profit

\$600	≈ \$180,000	≈ \$90,000
net / day	year revenue	year net profit (conservative)

This is additional income that is not taken into account in the main boat model.

INVESTMENT SUMMARY



25%
for \$1,1M


- Proportional cash flow
- Immediate income from month one
- Share in a business with approximately \$4.6–5.7 million in annual net profit
- Potential payback: 9–12 months




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